February 26th, 1918.

Miss Mildred B. Hayes,
St. Andrew's Mission,
Mayaguez, Porto Rico.

My dear Miss Hayes:

Thank you for your prompt reply to my letter of February 5th. Both your letter and package arrived this morning. The work is perfectly beautiful and my only regret is that I cannot buy everything myself! The prices are so reasonable, too. It will certainly be a great surprise to me if the things don't sell very rapidly. You have sent a wonderful selection. When the articles have been to one sale I will let you know which are the "best sellers". Everything checks up with your list and is tagged very plainly.

Thank you also for the price lists. Can you tell me approximately how long it would take to receive duplicates of these articles. For instance, supposing anyone ordered waist No. 1 @ \$6.50, how long would it take to get it here, and would it be an exact duplicate?

By this time you will have eccived my second letter asking for more articles for a sale in March. Will you be able to send more than you did this time?

I am enclosing a copy of your list for your own refer-

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Miss Mildred B. Hayes. 2.26.18. #2.

ence.

When you have shipped the second box, will you start on another? The summer conferences come along in June and usually we send sales material to Geneva and Cambridge anyway, - otherwise the summer is rather a quiet time in the Sales Department.

With best wishes and very many thanks for your promptness and trouble, believe me,

Very sincerely yours,

Educational Department

VDW

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## List of Sales Material received from Miss Mildred B. Hayes of Mayaguez, Borto Rico, February 26th, 1918.

child's blue collar No. 3	\$ 1.00
dresser cover drawn-work No. 1	\$ 6.00
round embroidered lunch cloth No. 2	6.00
	11.50
linen chemise No. 50	5.00
	3.00
	1.50
	2.00
[1] T. J.	1.00
	2.50
	2.50
" 15 "	2.50
" 11 "	2.00
crochated handkerchiefs @ .25	.50
	.50
	2.50
	1.50
	2.50
oads organial o m o poor not as	\$ 53.50
	22